



Simble Solutions Limited (ASX:SIS)

01 December 2020

Simble Solutions signs teaming agreement with Cognian Technologies

Simble to strengthen its presence in the Smart Lighting Sector

Highlights

- Simble has signed a teaming agreement with Cognian Technologies Ltd (Cognian), the provider of the Syncromesh wireless data connectivity platform that turns every building – old or new - into a smart building
- Simble will be able to expand its penetration into the smart lighting sector by partnering with Cognian, Australia’s fast-growing smart building IoT Connectivity provider
- Cognian will offer the SimbleSense platform as the default “measure and verify” platform for energy savings from connected lighting projects rolling out with Syncromesh
- The joint Cognian/Simble solution is being deployed in a multi-storey commercial building in Ultimo, Sydney.
- As a result of this partnership, Simble and Cognian will partner on new projects targeting retrofit buildings as well as new developments

Sydney, 01 December 2020: **Smart energy Software-as-a-Service (SaaS) company Simble Solutions Limited (ASX:SIS)** (‘Simble’ or ‘the Company’) is pleased to announce that it has entered into a teaming agreement with smart building enabler Cognian Technologies Ltd (Cognian). The agreement will allow Cognian and Simble to promote the SimbleSense platform as its default energy measurement and verification platform for all smart buildings in which the Syncromesh wireless smart building canopy is deployed.

Through the deployment of the Syncromesh wireless smart building canopy, Simble will be able to access new projects in the commercial, retail, and health sectors where clients are looking for turnkey solutions for connected lighting coupled with energy savings opportunities. Simble and Cognian will also partner on new projects targeting retrofit buildings as well as new developments.

With many businesses focused on driving down energy usage to minimise costs and their carbon footprints, SimbleSense provides insights into how energy is utilised and where Syncromesh can be deployed for more efficient monitoring and optimised control of a building’s lighting system. Once Syncromesh is deployed, SimbleSense provides the potential for significant savings across lighting and broader energy assets as part of a smart building programme.

Syncromesh is a wireless smart building canopy that is able to turn every building into a smart building with the management of costs, carbon emissions, safety and well-being, as well as tenant health and hygiene, at its core. The unified data connectivity platform provides building owners, managers, and tenants with the ability to remotely and seamlessly control a range of features including access,

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comfort, occupant capacity and other smart building capabilities, such as hygiene monitoring, reporting and analysis which is critical as the post-lockdown return to office buildings begins.

Commercial property owner Michael Herrman is one such customer to benefit from the Simble Cognian partnership. Herrman recently added Simble to his existing Syncromesh smart building ecosystem within 616 Harris Street in Sydney's bustling Ultimo, a building that was transformed into commercial premises in 1949.

Michael Herrman said, "Syncromesh was initially deployed in our building to cost-effectively equip an old structure with smart lighting technology, without costly wiring rip-outs and re-wiring. We have since added environmental sensors and now, through Cognian's partnership with Simble, we are enhancing the green credentials of the building through energy monitoring and reporting."

Simble Founder & Executive Director, Fadi Geha, said: "We are delighted to partner with Cognian to expand our presence in the smart and connected lighting sector. We have already demonstrated the benefits of our combined capability and we look forward to working together further expand our leading offering into the Australian market."

Cognian CEO, Mark Blum, said: "Through the alignment of Simble's realtime measurement and verification platform and the Syncromesh Smart Canopy as a Service (SCaaS) solution, clients are able to identify, implement and quantify energy saving programmes. Leveraging Syncromesh as their smart building's central nervous system, owners, managers and tenants can expand these capabilities into areas such as air comfort and quality, emissions, capacity monitoring, cleanliness and hygiene. This creates a competitive advantage for owners in a changing market."

About Simble

Simble Solutions Limited (ASX:SIS) is an Australian software company focused on energy management and Internet of Things (IoT) solutions.

The Simble Energy Platform or 'SimbleSense' is an integrated hardware and real-time software solution that enables businesses to visualise, control and monetise their energy systems. The Company's Software as a Service (SaaS) platform has IoT capabilities and empowers enterprises and consumers to remotely automate energy savings opportunities to reduce their energy bill.

Simble operates across all segments from Commercial & Industrial, through to Small to Medium Sized Enterprises (SME) and the residential market and targets the distribution of its platform through channel partners. Simble has an international presence with offices in Sydney (Australia), London (UK) and Da Nang (Vietnam).

To learn more please visit: <https://simblegroup.com/>

About Cognian

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[Cognian Technologies](#) is a fast-growing Australian company whose mission it is to make existing buildings smart buildings, and smart buildings smarter. Headquartered in Sydney, Australia, the company was founded in July 2016. Its flagship product Syncromesh is a wireless canopy that empowers building owners and operators to simply add a range of building management solutions to lower a building's carbon footprint, reduce energy costs, and increase tenant satisfaction, regardless of the buildings size, location or age. Cognian has successfully deployed Syncromesh to over 20 buildings to date and owns an extensive patent portfolio with patents pending and issued patents in Australia, USA, Canada, Japan and Europe.

To learn more please visit <https://www.cognian.com>

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